



Varick Agents

The layer holding back enterprise AI

The models are already smart enough. The missing piece is what your company knows about itself.

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Enterprise buyers all want the same thing.

Over 200 conversations taught us they want an AI that handles a problem the way a good employee would.

Not a chat bot they brief every time, but something that already knows how the company operates.

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Good employees run on context, not raw intelligence.

They know which approvals actually matter, you can't afford to upset, the finance team's unwritten rules, and what people actually do when the process document is out of date.

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Your software stores records, not understanding.

The accounting system has the invoices and the CRM has the customers.

How the pieces connect only ever lived in the person operating the software.



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Which is why it breaks when AI does the work itself.

An assistant has a human filling in the gaps. An agent working end to end does not.

That gap is a big part of why MIT found 95% of AI pilots fail.



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The missing layer sits between your systems and the models.

It holds the company's understanding of itself.
Owned by the company, usable by any model.

When a better model ships, it inherits everything on
day one.



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Build it one workflow at a time.

Sit with the person who does the work and capture what they actually know.

Have the agent read from it, and write back what it learns.

The understanding compounds until it's one of the most valuable things the company owns.

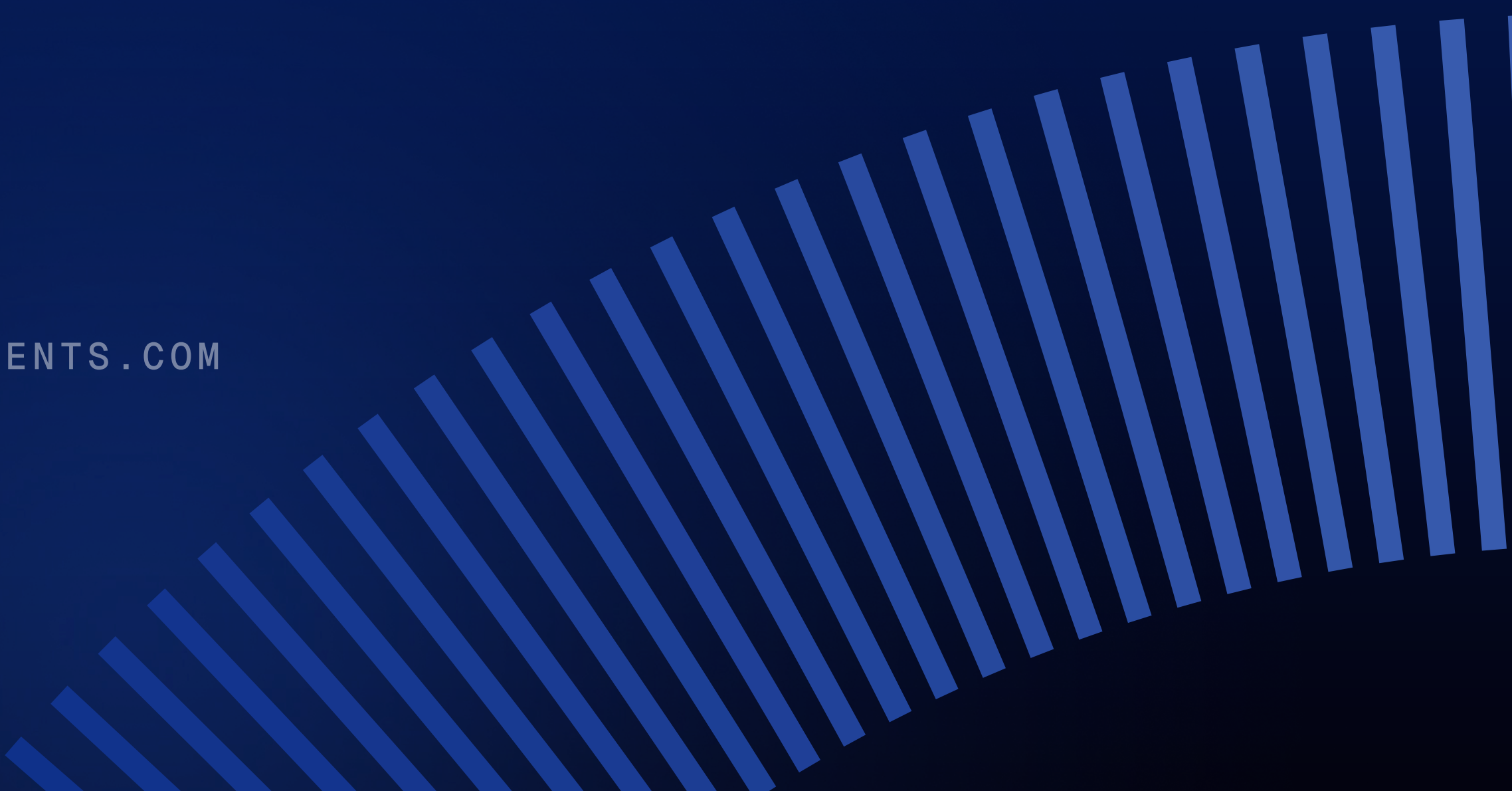
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That is the missing layer Enterprise AI needs

The context layer allows the model to understand your business.

Enterprise AI deployments that fail to include the contextual layer fail to deploy AI that can execute on company specific work.

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