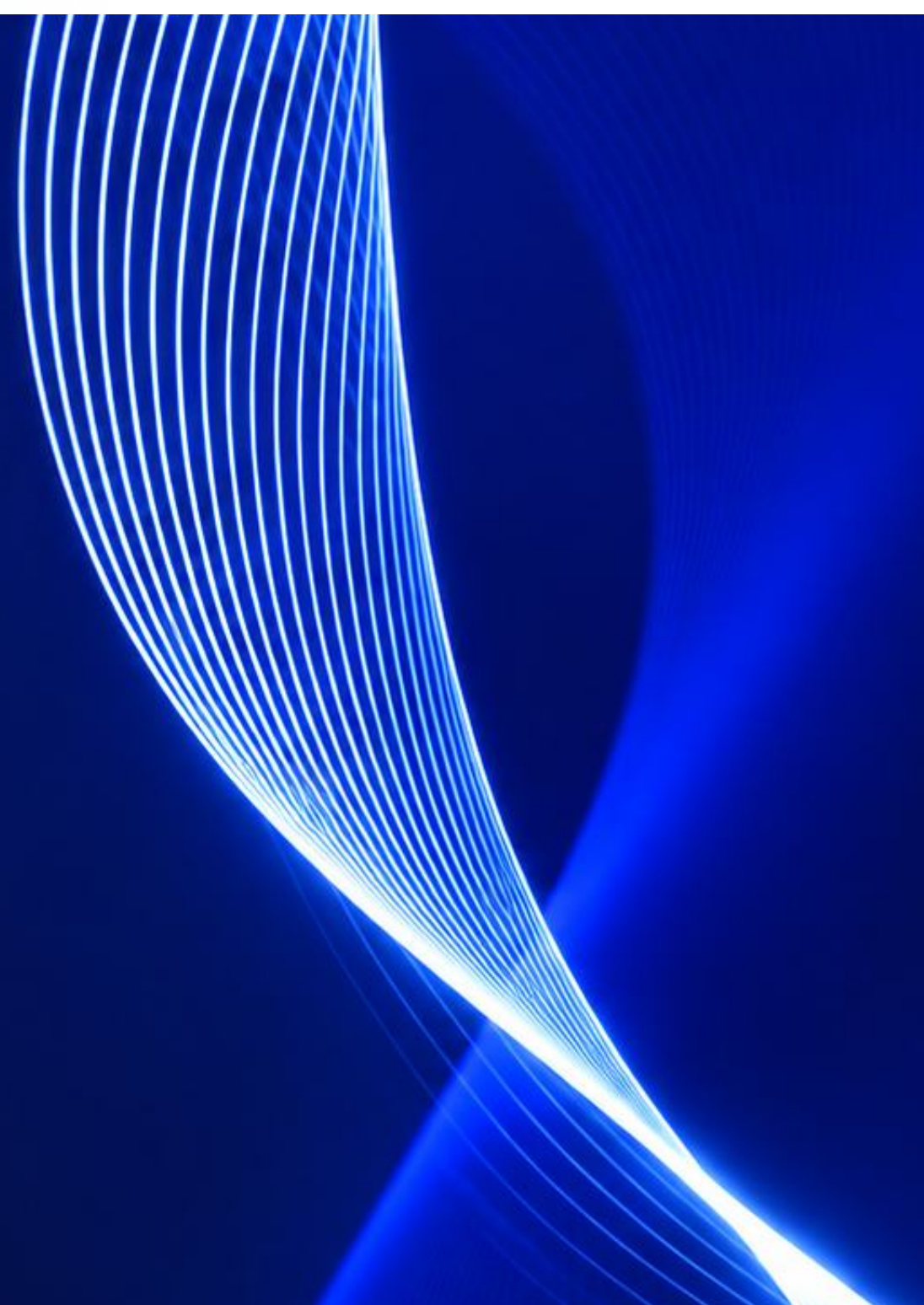


Varick Agents

Point solutions don't work.

AI was supposed to be the last piece
of software you bought.

SWIPE →

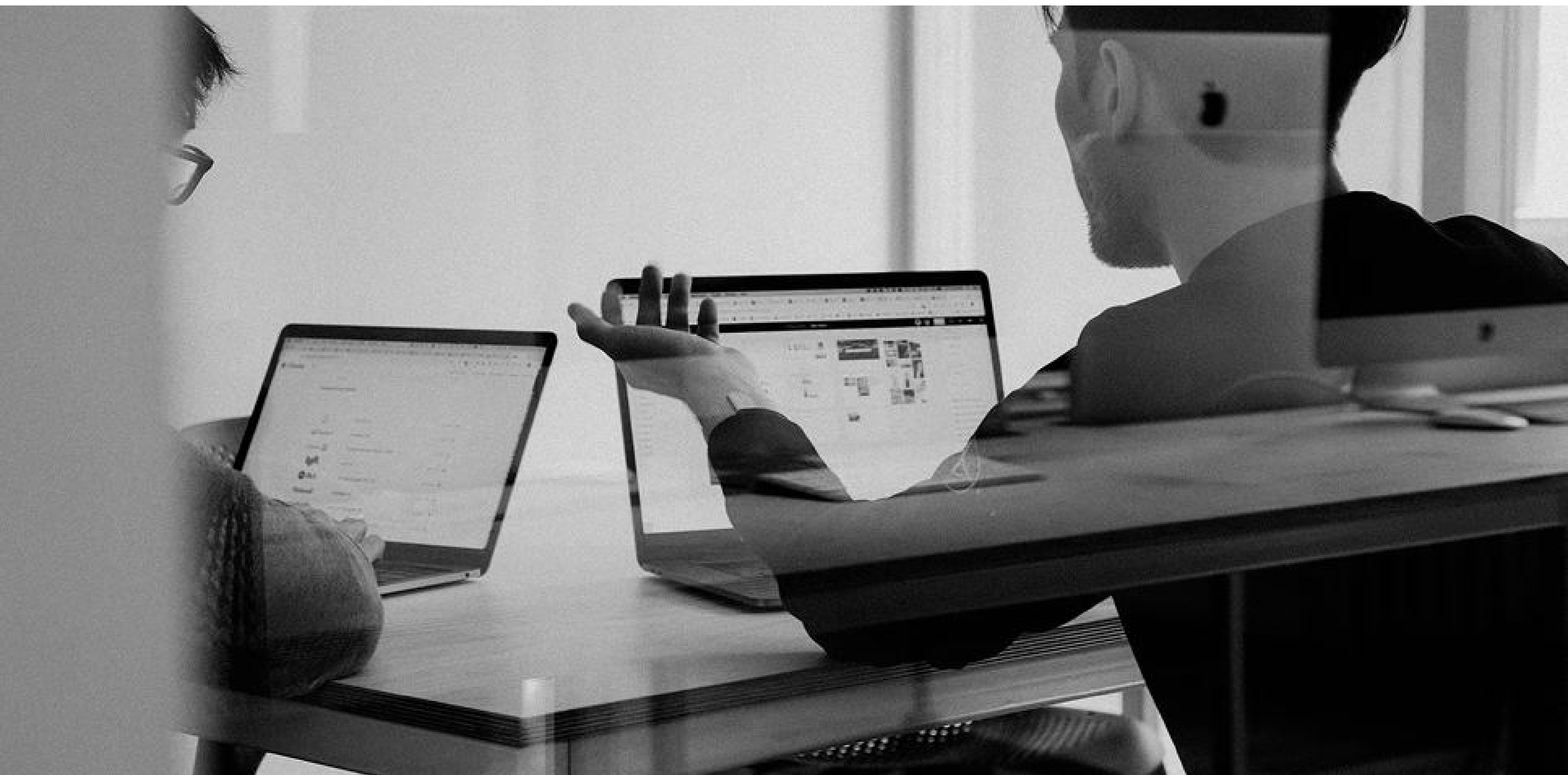
An abstract graphic in the bottom right corner consisting of numerous thin, white, curved lines that sweep upwards and to the right, set against a dark blue background.

Varick Agents

SaaS helped people do the work.

Every new problem created another tool, dashboard, and interface for an employee to operate.

That was beneficial when software was only capable of assisting the person completing the task.



Varick Agents

AI changes what companies should be buying.

Companies don't need another tool that helps an employee complete a process.

They just need the process to be completed.

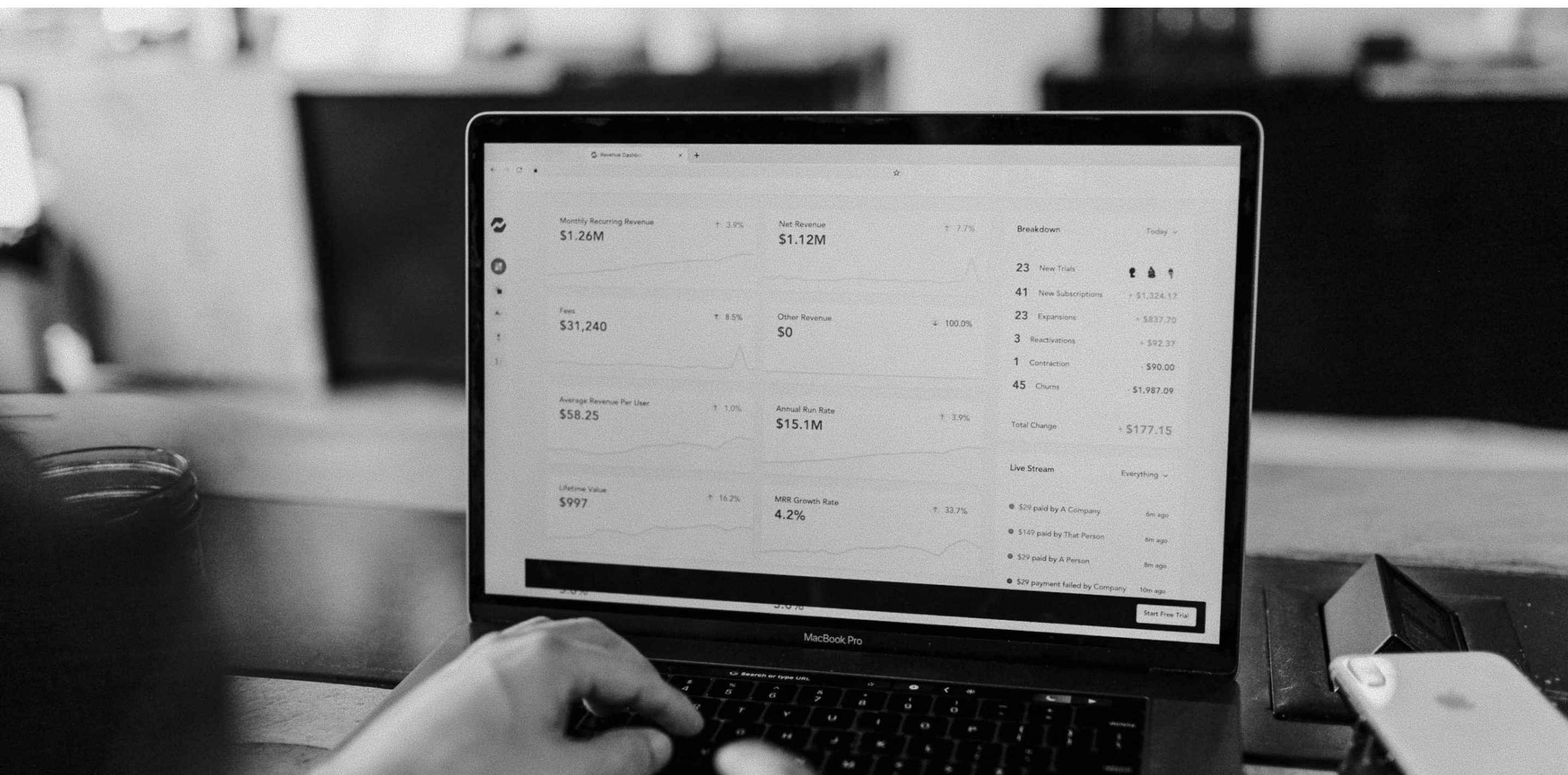


Varick Agents

But AI is still being sold like SaaS.

One siloed point solution for accounts payable.
Another for procurement. Another for collections.

Each one solves a bespoke part of the workflow while adding another interface to the company.

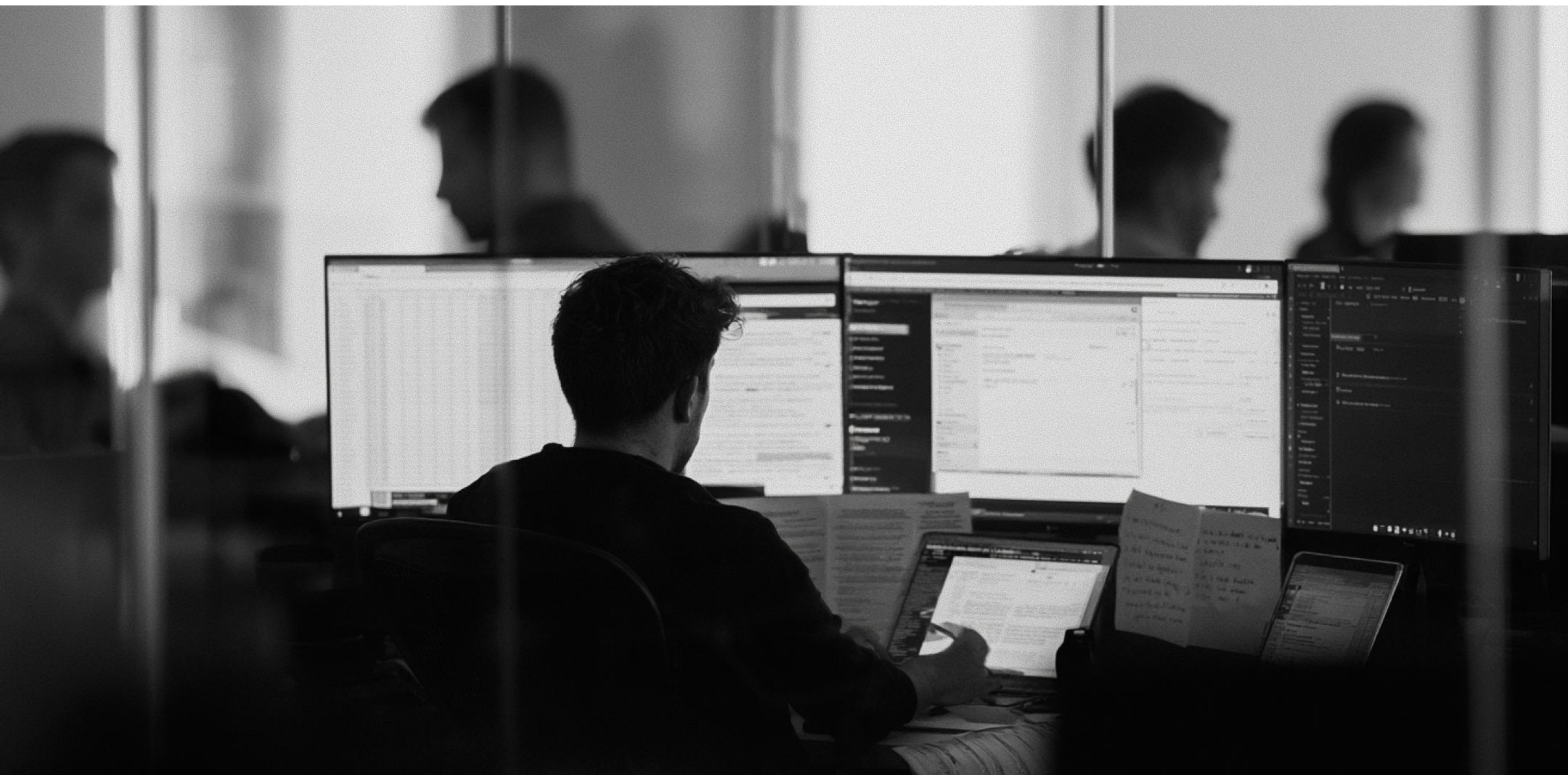


Varick Agents

Point solutions cannot own the outcome.

Real work crosses systems, teams, policies, and approval chains.

A tool that only controls one step still leaves an employee responsible for stitching the process together.

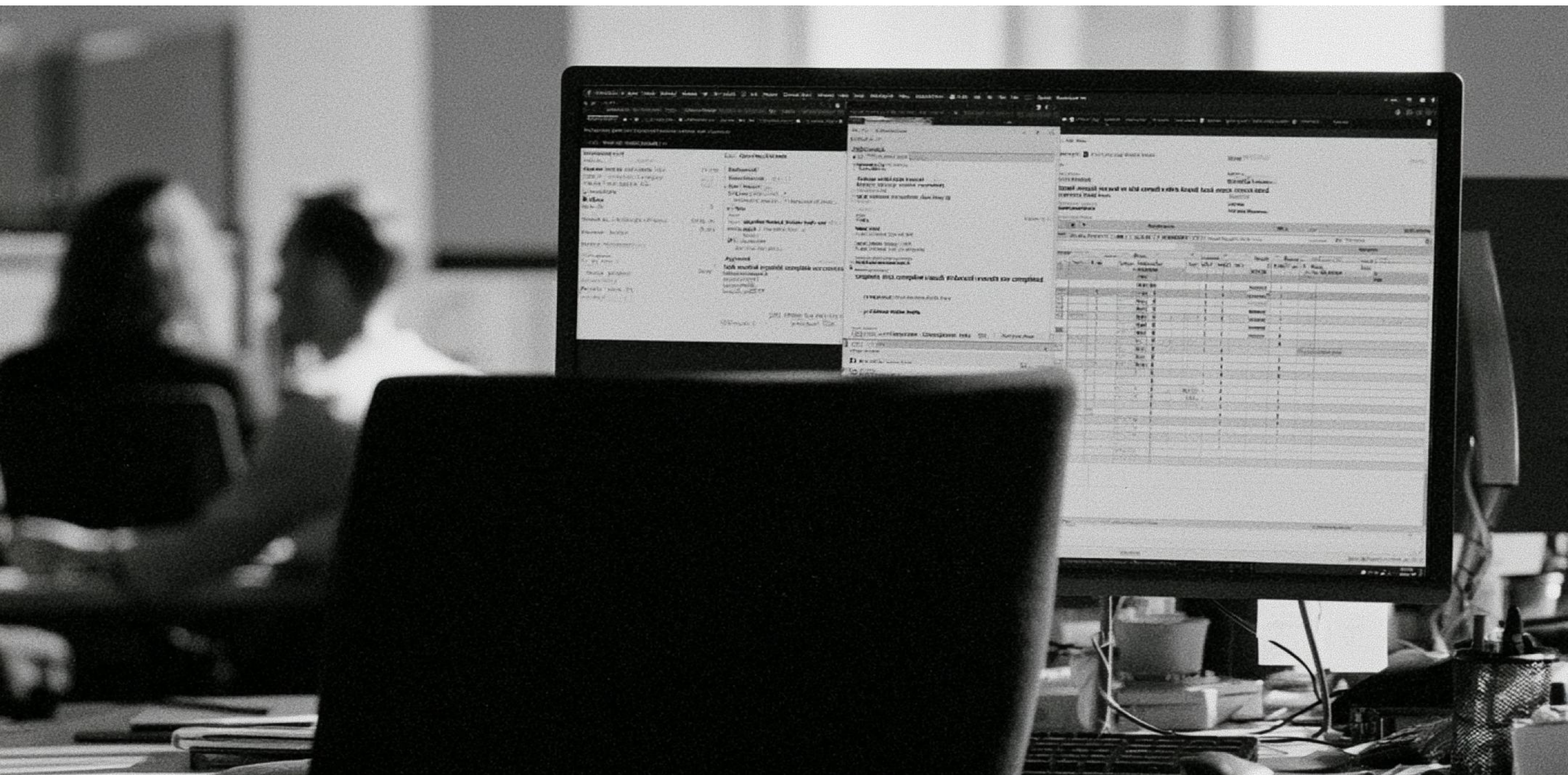


Varick Agents

The interface should not be the product anymore.

Agents should run across the systems where the company already works.

They should read from the source of truth, complete the manual steps, and write the result back, without asking employees to manage another platform.



Varick Agents

Move employees from operators to governors.

Most of the work should happen in the background.

People should step in for approvals, exceptions, and judgment – not to move information between multiple pieces of software



Varick Agents

The AI era should mean fewer interfaces.

Not more copilots or dashboards or point solutions.

The AI era should mean fewer places for employees to work and more work completed for them.

